



# *Ocean Rate Bulletin*

## Fresh Lemons:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for July 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Lemons are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

*Monthly Market Share For: April 1999*

Month\Year: 6\34

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hanjin	65%	38%	12 Days	\$2,000 <sup>1</sup>									\$2,000
Hyundai	18%	53%	12 Days	\$2,000 <sup>1</sup>	\$20 <sup>1</sup>								\$2,620
APL	18%	9%	12 Days	\$2,000 <sup>1</sup>									\$2,000

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: April 1999

Month\Year: 62\302

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	23%	15%	16 Days <sup>4</sup>	\$1.72				\$34					\$2,178
OOCL	20%	18%	15 Days	\$1.82	\$20 <sup>1</sup>			\$34					\$2,293
APL	17%	21%	14 Days	\$2,210 <sup>1</sup>									\$2,210
Mitsui OSK	16%	21%	14 Days	\$2,210 <sup>1</sup>									\$2,210
Yang Ming	6%	6%	16 Days										
P&O Nedlloyd	5%	6%	15 Days	\$2,210 <sup>1</sup>	\$20 <sup>1</sup>								\$2,230
Sea-Land	5%	3%	13 Days	\$2,210	\$20								\$2,230
Maersk	3%	11%	14 Days	\$2,210 <sup>1</sup>	\$20 <sup>1</sup>								\$2,230
Evergreen	3%	1%	15 Days <sup>4</sup>	\$2,210 <sup>1</sup>	\$20 <sup>1</sup>								\$2,230
Hanjin	2%	1%	13 Days	\$2,160 <sup>1</sup>									\$2,160
Hyundai	0%	4%	14 Days	\$2,210 <sup>1</sup>	\$20 <sup>1</sup>								\$2,230
Cho Yang	0%	3%	14 Days	\$1.72	\$1			\$34					\$2,195

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Lemons

*Monthly Market Share For: April 1999*

Month\Year: \

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
OOCL	100%	100%	13 Days	\$2,380 <sup>1</sup>			4%						\$2,475

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

*Monthly Market Share For: April 1999*

Month\Year: 1\4

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hapag-Lloyd	100%	87%	20 Days	\$4.06	\$1			\$34					\$4,418
Maersk	0%	13%	21 Days	\$2,400 <sup>1</sup>	\$20 <sup>1</sup>								\$2,420

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: April 1999

Month\Year: 3\7

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	75%	56%	22 Days	\$2,600	\$20								\$2,620
Cho Yang	19%	27%	19 Days	\$4.04	\$1			\$34					\$4,399
Hyundai	3%	6%	28 Days	\$2,600 <sup>1</sup>	\$20 <sup>1</sup>								\$2,620
Sea-Land	2%	2%	20 Days	\$2,800 <sup>1</sup>	\$20 <sup>1</sup>								\$2,820
Hapag-Lloyd	1%	1%		\$3.08	\$1			\$34					\$3,521
OOCL	0%	4%	23 Days	\$2,600 <sup>1</sup>									\$2,600

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: April 1999

Month\Year: 5\27

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	26%	6%	21 Days	\$3.08	\$1		8%	\$34					\$3,755
P&O Nedlloyd	19%	22%	19 Days	\$2,200 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$2,396
Cho Yang	19%	8%	18 Days	\$3.03	\$1			\$34					\$3,440
Sea-Land	18%	7%	17 Days	\$1,545	\$20		8%						\$2,769
Maersk	18%	4%	18 Days	\$2,400 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$2,612
APL	0%	22%	21 Days	\$2,400 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$2,612
Hyundai	0%	20%	21 Days	\$2,400	\$20		8%						\$2,612
Yang Ming	0%	7%	20 Days										
Zim Line	0%	4%	23 Days <sup>4</sup>										

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: April 1999

Month\Year: 67\251

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	24%	20%	11 Days	\$2,240 <sup>1</sup>	\$20 <sup>1</sup>		40%						\$3,156
Cho Yang	21%	19%	9 Days	\$3,350 <sup>1</sup>									\$3,350
Hanjin	10%	15%	9 Days	\$2,160 <sup>1</sup>									\$2,160
Yang Ming	9%	10%	10 Days										
Mitsui OSK	6%	5%	11 Days	\$2,240				\$4					\$3,136
COSCO	4%	7%	10 Days	\$3.21								1008 pkgs.	\$3,236
K Line	4%	3%	11 Days										
APL	1%	0%	11 Days	\$3,800 <sup>1</sup>									\$3,800

<sup>1</sup> Rate is per container